



A DOL WHOLESALE HOLIDAYS PVT LTD. COMPANY



TransfersandTours.com, a unique and innovative concept in a travel industry, is a brand owned by DOL Wholesale Holidays PVT LTD. Make your travels exciting, comfortable, flexible and economical with Transfers and Tours.com . We offer a range of tours and travel services that take the confusion and running around out of the equation. Make your vacation all it can be. Come over to us and we can take care of all nitty-gritty associated with your travel, while you can relax and enjoy every moment of your vacation.

Our services include airport transfers (both short and long distance) from shuttle services, half or full day local tours, important excursions in each city and all this in a simple package form. So start planning a great vacation today.

We at DOL Wholesale Holidays Pvt Ltd, have always been trying to pursue our goals to the best of our abilities and are successfully growing since October 2004. Starting with a wholesale concept of providing Ground Handling Services (Land Packages) for Worldwide Destinations and Marketing Services, we have diversified into all fields of the Travel Industry today. We sell Group Tours, Individual Holidays, Hotels Reservations, Cruises, Tours, Incentives, Escorted Travel, FIT Travel, Online Travel, Incentives, Exhibitions, you name it.



## WHERE ARE WE LOCATED & FOCUS AREA

**Head office: Indrapuram, Ghaziabad, Uttar Pradesh, India**

**B2B Branch Offices: Mumbai, Ahmadabad & Kolkata**

**International Representations: Hong Kong, China, Sri Lanka & USA.**

DOL Wholesale Holidays was established in 2004 initially specializing in Wholesale Holidays , Destination Marketing , We then subsequently specialized in corporate Travel, MICE , Destination Management Services , B2B Distribution of Hotels and services worldwide and Leisure travel services for Holiday goers. Transfersandtours.com is staffed by a team of senior, empowered and highly experienced professionals and has a portfolio of prestigious non-competing clients.

Transfersandtours.com prides itself on its industry contacts with buyers; relationships developed over a decade of face to face contacts. Transfersandtours.com offers clients an unrivalled set of expertise for representation in the Indian market. Distinctive within the industry for its creative approach and variety of services offered from travel trade representation and PR, all the way to technology, brand advertising, research, and design. We at TRANSFERSANDTOURS.COM has focused at a unique concept of providing land only services without hotels to their travel partners and agents spread all over India. We have launched 46 cities where travel partners can book ground services just at a click of button. We are also representing office for DMC's of Hong Kong & China, Sri Lanka & United States of America which has been successfully producing numbers in current and previous years to retain representation and growing by opening branch offices in Mumbai and Kolkata have helped to attain a long listed B2B agent.

## WHAT SERVICES DO WE PROVIDE?

Our company is known for new fresh ideas for incentives, events, conferences and tours across the globe. As the company is focused on customizing programs and tours for the client, we are flexible in our arrangements. We do our utmost to provide for our client's special interest. Influenced by the season of the year we will give you innovative suggestions for activities that can range from cultural experiences to pure adventure. Transfersandtours.com is also a full service representation company offering a range of tailored, specific and rounded programmes, which maximize the return on investment. From one off tactical actions, database cleansing and workshops to accompanied sales calls; we have a range of tools to develop your brand recognition.

Transfersandtours.com specializes in giving you not only sightseeing's and excursion options but we bundle up the complete package requirement as per clients requirement and give you endless variety in just one single price leaving no scope of confusions. Our experience in the travel industry, specializing in quality long-haul markets, means our services are extremely professional and personal which is central to the success of the company's objective which is to establish, maintain and grow a profitable business for our clients.

Fundamental to each plan is a carefully crafted method of producing and reporting return on investment, and an internal communications plan to disseminate this information to shareholders and partners.





## HOW DO WE WORK WITH TRAVEL TRADE?

We operate as an extension of our client's business to provide cost-effective direct sales and marketing representation in India. In a decentralized market place we accompany all our clients with every buyer contact on thoroughly researching the buyers so that each visitor education is appropriate for the specific client. The key to our success is the strength of our relationships with media, travel trade, overseas suppliers creating a B2B environment that benefit client and customer alike. Our years of experience in the travel trade and expertise can provide a comprehensive programme of activities and inputs on events that can become a part of the tourism calendar. We work very closely with the specialist long haul tour operators including product contracting and marketing to maximize brochure, websites and promotional coverage. We can create and communicate special value added offers for the customers and incentives for the sales consultants, including personal visits to the destinations and the properties plus detailed training programs and regular updates, In-house inquiry management & fulfillment both online and offline.

## OUR GOAL

For B2B & Representation Our Goal is simple – to achieve a fantastic return from your investment through innovative campaigns that reach your target audience Our campaigns begins with the clients, by understanding their individual needs ; we are able to create campaigns for a full range of communication services. We are fully geared to take on any challenge, for it thrives on difficult challenges. “We excel at what others even dare to undertake”.

